

# IN THE *Loop*



## RESILIENCE & REALIGNMENT

THE POWER OF BESTBUY

2022 SPRING CONFERENCE &  
68th ANNUAL GENERAL MEETING RECAP



# *Finally!*

## **The Bestbuy family of shareholders reunite**

It was great to see most of the group again! We had a strong turnout in numbers of shareholders and vendor partners participating.

A first for Bestbuy was the Annual General Meeting was hybrid. Some shareholders could not attend in person, so we introduced an online option using Zoom for 14 shareholder companies.

Business as usual was the order of the day, with a positive recap of 2021. Doug Wilson, Chair & CEO and Bill Hay, President & Chief Operation Officer guided the group through the motions and were taking care of business in the morning session. Mike Palmer, Chief Financial Officer, reviewed 2021 Finances in detail and introduced Shane Findlay, as our new Controller.

Michael MacPherson, Director, lead the charge of the Election of four new Board Directors. It was great to see and hear from many deserving candidates. Voting was tabulated from both in person and online shareholder participants over morning break. The following four Directors were announced that morning:

- Douglas Squires, Colonial Auto Parts & A.P.M. Limited
- Doug Wilson, Fat Guys Auto Parts
- Gary Thibault, The Partsman
- Tony Racioppo, Fincham Automotive

Productive department highlights were covered by Vice Presidents Andy Murphy, Sales & Marketing; Robert Chartrand, Purchasing; and Matt Mesdag, Operations.

The afternoon session was very informative featuring:

- JF Champagne, President of AIA Canada ~ *Aftermarket Industry Update*
- Emily Chung, President of Auto Niche ~ *ASP Challenges in the Business/How to Support*
- Norman Rose, President Excel Sales Consulting ~ *Business Development Training Opportunities*
- Sheila Savage, Senior Sales Director, Wynford ~ *The Club 2023 Spain Preview*

*After a day of business, it was time to shift gears ~  
Our Gala dinner theme was ¡VIVA! Spain & Mexico!*





Special guests Sheila Savage of Wynford (Shareholder-Vendor 'The Club') and Mary Joy Morgan of GLP Worldwide (Customer-Shareholder-Vendor 'SunSplash') joined us while we highlighted both 2023 programs.

Chef Cabrel and the Westin food & beverage team took great care of our group as guests raved about dinner.

## SHAREHOLDER ANNIVERSARIES

Bestbuy is very proud of its shareholders, and we announced the anniversaries of the following shareholders who have supported and done business with us through the years at the gala dinner.

We captured some photos of those in attendance. In each photo is Chair Doug Wilson (left) and Bill Hay (right). Shareholder names are below.



Yves Perron ~ **20 YEARS**  
Pièces D'Automobiles de Sept-Iles



Nick Bintas ~ **30 YEARS**  
Spark Auto Electric



Kristen Busch ~ **40 YEARS**  
Busch's Auto Supplies



Dany Hardy ~ **45 YEARS**  
Temlac Ltée.



Lorna Sanderson, Ben Devlin & Mary Devlin ~ **60 YEARS**  
McLeod & Richmond

- ★ Sherman's Canadian Auto ~ **10 YEARS**
- ★ Autonomic Inc. ~ **20 YEARS**
- ★ Harding Automotive Parts ~ **20 YEARS**
- ★ Cawthra Automotive Supplies ~ **25 YEARS**
- ★ Port Moody Auto Parts ~ **25 YEARS**
- ★ Centre du moteur J.S. Levesque ~ **40 YEARS**
- ★ A.P.M. Limited ~ **60 YEARS**

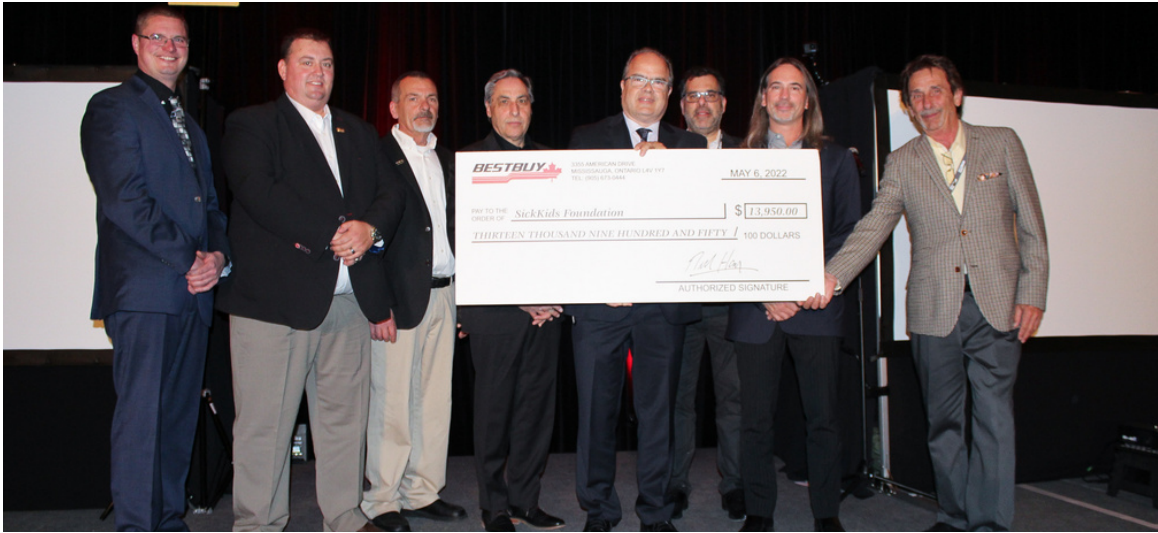
*Congratulations!*

## 2022-23 BOARD OF DIRECTORS

Bill Hay introduced the 2022-23 Board of Directors, and asked each Board member present to join him on stage.

- Doug Wilson, Chairman of the Board & CEO
- Gary Thibault, Vice-Chairman
- Tony Racioppo, Treasurer
- Douglas Squires, Director
- John Brunelle, Director
- Michael MacPherson, Director
- Scott Anderson, Director
- Will Wiebe, Director





As is the long-standing tradition, the Board presented Bestbuy's annual SickKids donation to Special Guest of the evening, Dr. Robert Hamilton of The Sick Children's Hospital.

L to R: Will Wiebe; Michael MacPherson; Scott Anderson, Tony Racioppo, Dr. Robert Hamilton, Doug Wilson, John Brunelle and Gary Thibault. Douglas Squires is absent.

The \$13,950.00 cheque amounted to the generous on-line donations received by shareholders and vendors in 2021. Bestbuy has been supporting this worthy cause since 1986 and has contributed \$813,950.00 to-date. Bill Hay announced the kick off of 2022 with an initial \$1000 contribution. <https://fundraise.sickkidsfoundation.com/bestbuydistributors>

## 2021 VENDOR AWARDS

*These awards officially celebrate the vendor community who are instrumental in Bestbuy's success and growth ~*

Doug Wilson and Bill Hay had the honour of announcing and presenting several vendor Awards of Excellence during the gala evening.

### MARKETING PARTNER AWARD



Pictured is Yves Denis (l) & Dave Desmarais (r)



### RISING STAR AWARD



Pictured is Wade King



BESTBUY PARTNER AWARD

*It's a tie!*



Pictured (left to right) Fred Bachand, Craig Neal, Jacob Carter & Justin Bakhsh



Pictured (left to right) Doug Curliss, Ramzi Yako & Sam Yako



CORNERSTONE AWARD



Pictured is Joe Bergsieker (l) & Gary Bostic (r)

HORACE J. PRATT - VENDOR OF THE YEAR



Pictured is Dave Carter (l) & Cameron Young (r)



## MIND-BENDING ENTERTAINMENT

The Gala evening concluded with the talented Aaron Paterson, a Canadian magician, and illusionist. Aaron stumped the crowd with the many tricks up his sleeve.

Participating guests were in awe, as was the audience!



*Thank You!*

2022  
Gala Dinner Sponsor



## SATURDAY WAREHOUSE TRADE EVENT

Dave Singh (Warehouse Manager) and his team did a fantastic job getting the Mississauga facilities ready during a very busy ordering period for Spring Specials ~ *well done everyone!*

Vendors and Shareholders were happy to be back!



**SAVE  
THE DATE**

**MAY 4 - 6, 2023**  
69th Annual General Meeting &  
70th Anniversary Spring Conference

*We hope to see you there!*



We announced the dates and venue for Buy & Sell 2022!

MARK YOUR CALENDARS



*There is something for everyone in the majestic castle on the hill*

Fairmont Le Manoir Richelieu is located 90 minutes from Quebec City, nestled between mountains, forest, and the scenic village of La Malbaie.

La Malbaie is a municipality in the Charlevoix-Est Region, situated on the north shore of the St. Lawrence River at the mouth of the Malbaie River.

A luxury five-star resort with a Wellness Spa, beautiful indoor and outdoor pools, 27-hole world class golf with breath taking views, several gourmet dining options and the neighboring Casino de Charlevoix is steps away.



Airline booking codes and a car rental code for Buy & Sell 2022 will go out shortly along with the Registration & Accommodation Forms. *Stay Tuned!*

