

## 2015 BUY & SELL September 13<sup>th</sup>-16<sup>th</sup>

### Perfect Blend of Business and Pleasure

An island rich in culture, luxurious hotels, abundant golf and diverse dining, creates an international business centre that offers a destination ready to meet business expectations while offering mental revitalization.

The 2015 Buy & Sell event jets off to the pink sandy beaches of Bermuda! Voted "Best Island in the Caribbean/Atlantic" 18 years out of the last 21, we can't wait to share this adventure with our Shareholders and suppliers.

### Bermuda Essentials

**Weather:** Expect lows of 22°C (72°F) and highs of 29°C (85°F).

**Geography:** 54 square kilometers (21 sq. miles) composed of 181 islands, islets and rocks; 120 km (75 miles) of dramatic coastline.

**Capital:** City of Hamilton (the only city).



**Attire:** Shorts. Preferably, pink. Those famous Bermuda shorts are serious business on the island, but don't think just because they wear them to work that it's all casual, all the time. In fact, unless you're on the beach, Bermuda attire is Britishly conservative. Don't bare those legs more than six inches above the knee. It's the law!

### Agenda

- Sunday, September 13<sup>th</sup> Evening Welcome Reception
- Monday, September 14<sup>th</sup> Bestbuy SickKids® Golf Tournament & SickKids® Day Tour
- Tuesday, September 15<sup>th</sup> First day of business meetings & group evening function
- Wednesday, September 16<sup>th</sup> Last day of business meetings

### Getting There

Bermuda is closer than you think. In fact, the island is hundreds of miles north of the Caribbean, enjoying its own beautiful spot in the Atlantic. Bermuda is a quick 2.5-hour flight from Toronto, 90 minutes from the US east coast and 970 km (600 mi) east of North Carolina.



# AGM 2015 RECAP

## February 19<sup>th</sup> - 21<sup>st</sup>

Bestbuy Shareholders from across Canada gathered in Mississauga for our 61st Annual General Meeting on February 20th. The Friday meeting was informative and highlighted the achievements Bestbuy enjoyed in 2014, and future success going forward with a positive 'BIGGER BETTER TOGETHER' theme.



## BIGGER BETTER TOGETHER



A full-morning agenda was capped off with several different industry speakers in the afternoon. Andrew Shepherd of AIA Canada presented an informative "Canadian Automotive Aftermarket Outlook", the dynamic Benjamin Tal of CIBC discussed "Canadian Economic Outlook" and an engaging Donald Cooper enlightened the audience on "Succession Planning."

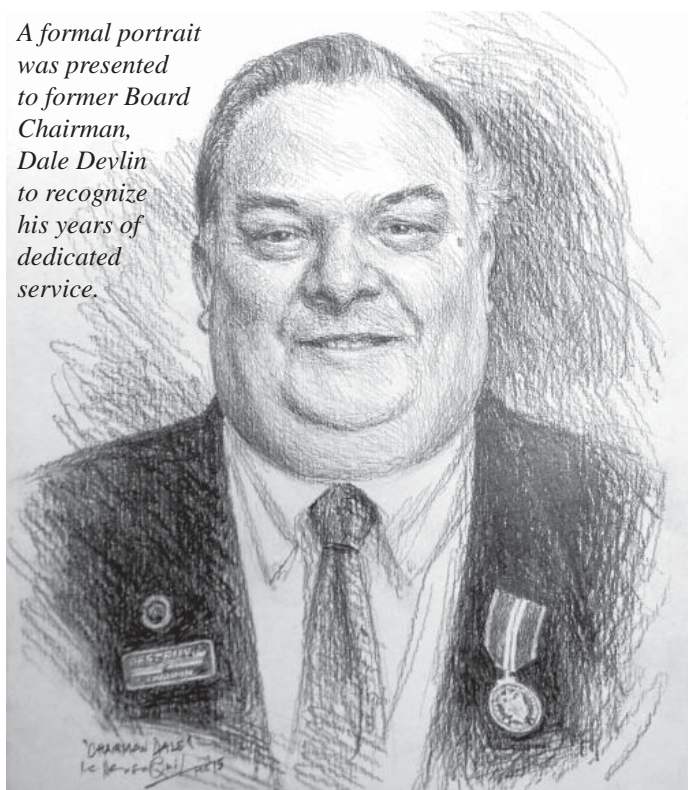
The AGM wasn't all business. There was a large turnout of 225 for the Friday evening cocktails & dinner! Guests savoured the delectable taste of a Bermuda themed dinner, which was inspired by Buy & Sell 2015.

The highlight of the evening was honouring retired Board Chairman Dale Devlin of *Halton Automotive*. Dale has



Caricatures depicting retired Board Chairman, Dale Devlin

*A formal portrait was presented to former Board Chairman, Dale Devlin to recognize his years of dedicated service.*



served on Bestbuy's Board of Directors since 1993, and was Chairman for 5 years. Dale was given a standing ovation and our thanks for his past contributions as Chairman and his unequivocal dedication to Bestbuy.

Dale was presented a framed formal charcoal sketch (pictured above), and two fun caricatures from the Shareholders of Bestbuy, playing up on his enjoyment of being a gambler man and a fan of musician Willie Nelson. Dale also received a 30 year Bestbuy Service Recognition Plaque at the AGM dinner and is pictured receiving it from Bestbuy's new Chairman Douglas Squires and President Jeff Van de Sande.

Don Harvey of CTR, Alex Trichas, Andre, Chris & Nick Dimopoulos of *Pièces D'auto Sources* and Ghazi Mankal & Adam Berthiaume of *Canadian Auto Parts* were also on-hand to receive a *Bestbuy Service Recognition Plaque* at the AGM dinner.



Pictured (left to right): Douglas Squires, Dale Devlin and Jeff Van de Sande

# AGM 2015 RECAP, cont'd

## February 19<sup>th</sup> - 21<sup>st</sup>

welcome

Chairman Douglas Squires and President Jeff Van de Sande had the privilege of formally welcoming three new Shareholders to the Bestbuy family. The *Bestbuy's Code of Ethics* Plaque was presented to Kumar Thuraismy of *Thurais Automotive* (Markham, Ontario), Bill & Mike Stringer of *John's Auto Parts* (Brampton, Ontario) and Ameen Suleman of *Ameen's Auto Parts* (Calgary, Alberta).

Doug and Jeff also had the honour of announcing Bestbuy's prestigious 2014 *HORACE J. PRATT* Supplier of the Year winner, as voted by the Shareholders of Bestbuy. Ramzi Yako,



Sam Yako and Doug Curliss were on-hand to accept the celebrated award. *ProMax* was recognized for their excellence in service, sales performance and support to Bestbuy.

Vendor Bob Sinclair of *Dixie Electric*, was the winner of the SickKids raffle draw held that evening. *Wynford Motivation*

# congratulations

Shareholders who reached an anniversary milestone:

|                                 |          |
|---------------------------------|----------|
| AUTO BODY SPECIALTIES           | 30 Years |
| CENTRAL TRANSPORT REFRIGERATION | 30 Years |
| HALTON AUTOMOTIVE               | 30 Years |
| VANCOUVER AUTO PARTS            | 30 Years |
| PIÈCES D'AUTO SOURCES           | 20 Years |
| CANADIAN AUTO PARTS             | 10 Years |

*Works* provided the \$1000.00 raffle prize donation.

Our proclaimed Board of Directors were formally introduced that evening. Bestbuy's new Chairman Douglas Squires of *Colonial Auto Parts* and *APM Limited*; new Vice Chairman Brad Nahorney, *Sapphire Auto Inc.*; Secretary/Treasurer Don Harvey, *Central Transport & Refrigeration*; Claudio Sceppacerqua, *The Young Automotive Professionals*; Ghazi Mankal, *Canadian Auto Parts Suppliers*; Gino Morelli, *Pièces d'auto G.C.M.*; Scott Manz, *Den-Paul Distributors*; and new director Rob Dow, *Jack Dow Auto Supplies*.

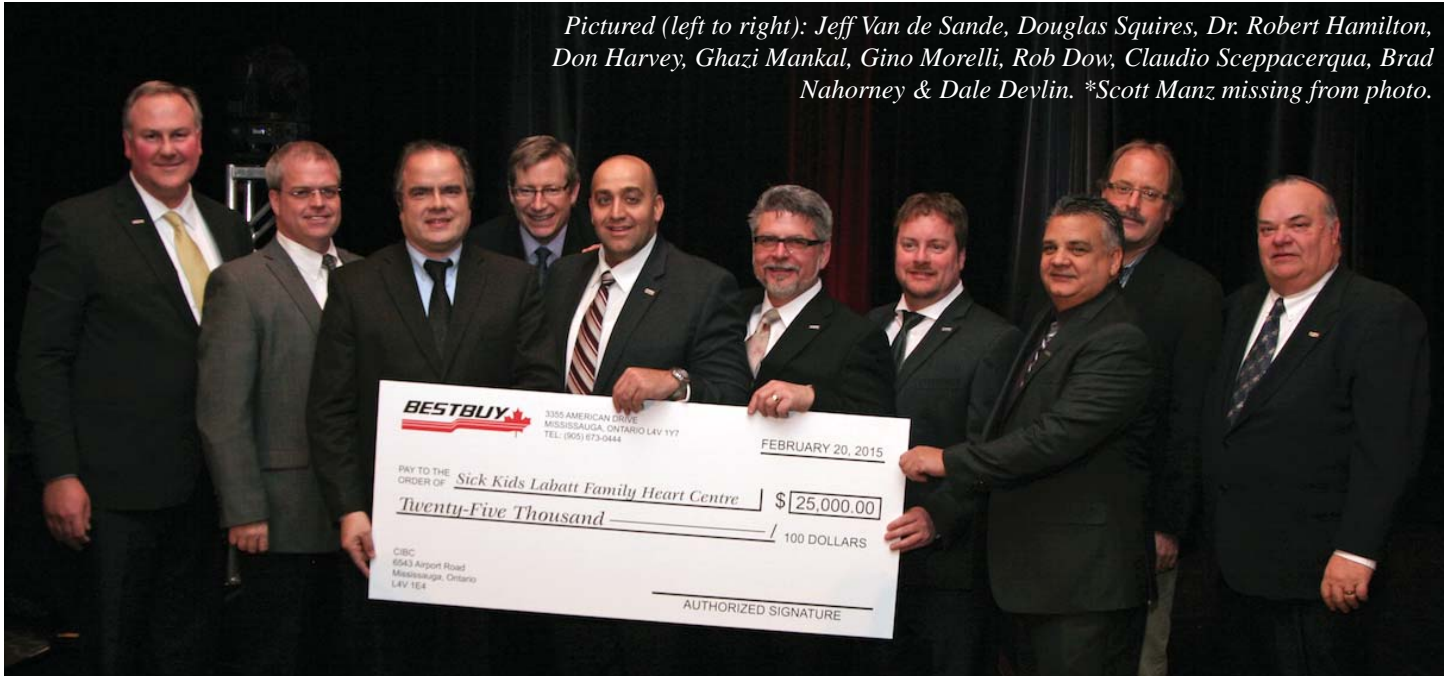


*Presenting Supplier of the Year award to ProMax: (from left) Jeff Van de Sande, Doug Curliss, Sam Yako, Ramzi Yako, and Douglas Squires.*

# AGM 2015 RECAP, cont'd

## February 19<sup>th</sup> - 21<sup>st</sup>

Our special guest Dr. Robert Hamilton, Director of Cardiology at the Hospital for Sick Children was on-hand to receive two cheque presentations made by Bestbuy's Board and the IDL group. The Bestbuy Board presented a \$25,000 cheque to the Family Heart Centre at the Hospital For Sick Children. IDL (pictured bottom left) then presented their generous \$15,600 cheque from proceeds raised at their 50th



*Pictured (left to right): Jeff Van de Sande, Douglas Squires, Dr. Robert Hamilton, Don Harvey, Ghazi Mankal, Gino Morelli, Rob Dow, Claudio Sceppacerqua, Brad Nahorney & Dale Devlin. \*Scott Manz missing from photo.*

Anniversary SickKids Charity Casino night held during Buy & Sell Victoria. Combined, we raised and presented \$40,600! Special thanks to all the companies and individuals who gave so enthusiastically throughout the year.

After dinner, the group was mesmerized by internationally renowned celebrity impressionist Martin Dubé. With his

five-octave voice range, he brought the crowd to their feet with his stellar impersonation performances. Some of his musical guests included Louis Armstrong, Billy Joel, Bon Jovi, Luciano Pavarotti, Axl Rose, Rod Stewart, Stevie Wonder, the Village People and more!



*Martin Dubé*



*Pictured (left to right): Kevin Pike, Kernada Industrial Supply; Alden Johnson, Venture Parts Supply and IDL President; Dwight Myshaniuk, Heartland Auto & Industrial Supply; Dr. Robert Hamilton; and Brad Nahorney, Sapphire Auto Inc.*



# AGM 2015 RECAP, cont'd

## February 19<sup>th</sup> - 21<sup>st</sup>

The two-day AGM event carried over to Saturday morning, where Shareholders and their staff attended the trade show and Grand Reopening of our expanded Mississauga Warehouse. Saturday was well attended with ninety vendors on site discussing new business opportunities with Bestbuy members. We had an official ceremony to christen the new warehouse extension and the trade event started immediately following.

Long-time Mayor of Mississauga, Ms. Hazel McCallion, and the Honourable Mayor Bonnie Crombie of Mississauga, were both on-hand for the grand re-opening ribbon cutting ceremony.



*The Shareholders of Bestbuy were impressed with the renovations as they walked the new aisles and chatted with participating vendors.*



*Getting ready to cut the ribbon. Pictured (left to right): Dale Devlin, Bonnie Crombie, Jeff Van de Sande, Hazel McCallion and Douglas Squires.*



*Hazel McCallion was presented with a framed caricature as a thank you for coming back 22 years after our 1993 ribbon cutting to help us celebrate.*



Bestbuy Distributors was presented with a Certificate of Recognition on behalf of the City of Mississauga for being an important part of Mississauga's thriving and growing business community.



*Jeff Van de Sande receiving a Mississauga Certificate of Recognition from Mayor Bonnie Crombie and former Mayor Hazel McCallion.*



**FLASH BACK:** 1993's Grand Opening ribbon cutting. Pictured is Hazel McCallion with our Board of Directors.

# best news

## Dorval, Sources And St-Henri Auto Parts Raise \$72,000

Dorval, Sources and St-Henri Auto Parts raised \$72,000 during their seventh annual walk-a-thon.

The money goes to the ActivOnco exercise program Hope & Cope, whose goal is to help cancer patients incorporate physical activity into their daily lives, both during and after their treatment. Benefits include improved flexibility, endurance, balance and strength along with better moods and ability to tolerate some side effects of cancer treatment, such as extreme fatigue.

Over the past seven years, the event has raised \$359,000 for the organization.



Source: Le Garagiste.

## Mr. Bill Turns 80

We are thrilled to share this photo of William Elton, *Colonial Auto Parts*, a devoted patriarch of Bestbuy, celebrating his 80th birthday.

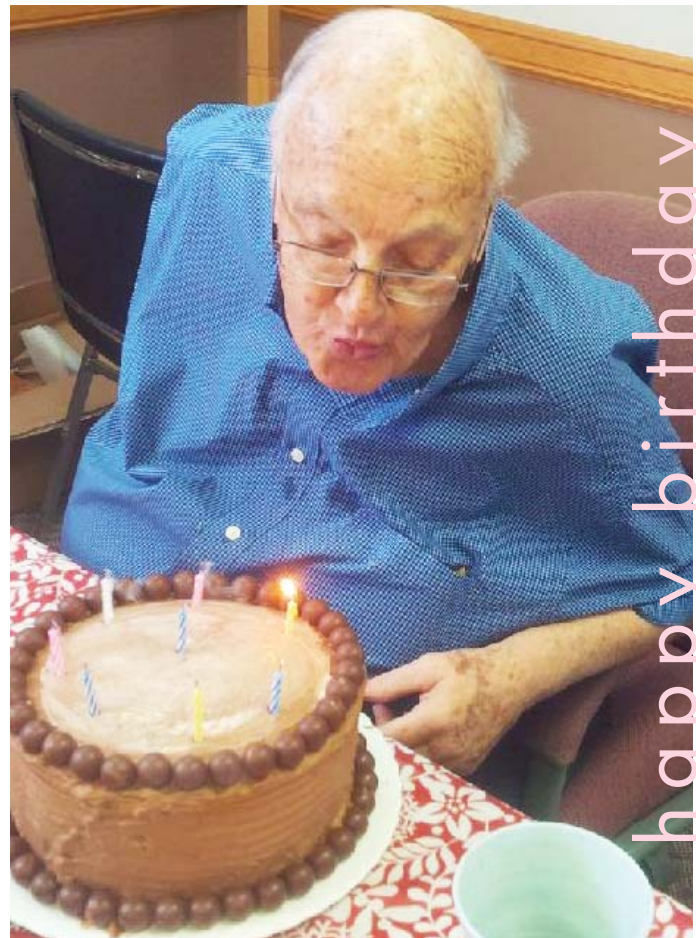
## Bestbuy's Bernard Lefebvre New Head of AIA Quebec

Bestbuy business development manager, Bernard Lefebvre was recently named to the position of chairman for AIA Québec.



Bernard joined the AIA in January 2009 as a director and became vice-president in 2011. We are very proud that Bernard has taken on this important role in the automotive industry in Québec.

Source: Le Garagiste.



# best news

## Bestbuy Wins November 2014 Auto Industry Challenge

The Bestbuy Handlebars rallied together to bring awareness and raise important Movember funds to combat prostate cancer, the most common cancer affecting Canadian men. The Bestbuy team of nine collectively raised \$18,145.00 surpassing 278 other Canadian automotive industry teams.



The 2014 Bestbuy Handlebars: Kim Bishop, Kennedy Costa, Brent Karr, Jorn Lawson, Bernard Lefebvre, Jim McManus, Trevor Michalichyn, Andy Murphy and Jeff Van de Sande.



Accepting the award. Pictured (left to right): Jeff Van de Sande, Andy Murphy, Kim Bishop, and Jim McManus.

**GROW YOUR BUSINESS IN 2015**

This year's SunSplash customer incentive trip will take participants to the beautiful island of Saint Lucia.

[www.sunsplash.ca](http://www.sunsplash.ca)

Visit: [www.sunsplash.ca](http://www.sunsplash.ca)

## did you know?

### New Product Lines in Mississauga and Edmonton DCs

- AP – Exhaust (APC and APX)
- BLUESTREAK – TPMS (BLU)
- DENSO – Spark Plugs (DIO)
- LITTLE TREES – Car Air Fresheners (AFR)
- M2 – Professional Cleaning Products (PCP)
- ROBERT BOSCH – Quiet Cast Brakes (RBB)
- WAGNER – QuickStop Brakes (WAG)

### Added Product Lines to Drop Ship

- JETCO HD LIGHTING
- TRAMEC/SLOAN
- VERITECH
- WONH SURTRACK (AIT AUTOMOTIVE CANADA)