



SUMMER 2014

GREETINGS

Dear Shareholders,

We at Bestbuy hope that you are enjoying the summer. Our hope is that your business is thriving and that you are getting a chance to spend some time with family and friends.

I'd like to bring you up to speed on a few things happening at Bestbuy.

We had a great Open House event in our Edmonton DC in June, which we coupled with our annual Vendor Appreciation event, also held in Edmonton for the first time. Congratulations to Calvin Algeo and all the Western team for a job well done!

The expansion work at our Mississauga DC continues with some minor delays due to the wet Ontario Summer we have been having. We are still tracking to have all of the work complete for our AGM in late February of 2015.

Our Product and Inventory Department is working on several exciting new additions to our DC and Drop-ship offerings, particularly when the Mississauga expansion project comes to completion.

Our Marketing Department is working hard to present a spectacular Buy and Sell this year in Victoria, where we plan to unveil an exciting new marketing tool for you to increase your business from non-application vendors to Bestbuy.

We are pleased to announce that we have a record number of registrations for this year's "SunSplash" Curaçao customer incentive program and we need to make sure that you get registered for the next "The Club" Shareholder incentive program to Los Angeles and New Zealand.

Bestbuy was recently featured in the July issue of "Business in Focus Magazine" - pictured right side. We have a prominent 12-page spread that highlights the benefits of Bestbuy Distributors and the positive attributes of aftermarket auto parts.

Sales out of our DC's are over budget and we appreciate every bit of business that you put through the group. Thank-you!

Please feel free to give me a call if you have any questions or concerns at any time!

Best regards,

Jeff VandeSande
President

QUALITY & AFFORDABILITY FOR OVER 60 YEARS

For over 60 years, Bestbuy Distributors has been making sure that independent automotive parts distributors (jobbers/wholesalers) all over Canada can get the quality aftermarket auto parts they need. Created in 1953 and officially incorporated in 1965, the company was launched thanks to two men, Harry A. Torga and Roy Widdow, who realized the advantages of buying as a group versus alone.

Written by Elisabeth Marchand Proud

The past recruited several independent jobbers as partners, and that were able to greatly increase their branching power. Throughout the years, the buying group has expanded out of Ontario into all of Canada, recruiting many more jobbers along the way and vastly expanding the group's range of services. The group is now one of the largest networks of wholesalers in Canada.

"The company's aftermarket parts are often priced much more competitively while maintaining standards of fabrication equal or superior to the original part."



WE CONTINUE TO EXPAND BESTBUY'S HOME TO SERVICE YOU BETTER

Exciting News: The renovations are well underway and we are pleased to highlight some progress pictures of our home's much anticipated expansion. It seems our whole building is being transformed with superior space utilization and an additional 35,000 SF! We're almost half-way to completion, and we're delighted with the many enhancements being made to make it easier for us to better service our growing organization. Our focus is to provide the best possible service to our Shareholders, while continuing our objective of securing attractively priced product to help continue our expanding overall sales volume. Our newly expanded Distribution Centres in Toronto and Edmonton will greatly assist us in accomplishing these goals.

In progress:

- Increasing the size of our warehouse by 35,000 sq ft
- Adding more local pick-up parking
- Relocating our drive-in door so that we can serve the pick-up drivers more efficiently
- Separate areas for shipping, receiving and employee parking to improve access to our operation
- Adding more employee parking by utilizing the unused space at the front of the building
- Doubling the size of our small parts mezzanine



- 4 additional loading docks to reduce congestion in shipping and receiving
- A garbage compactor to reduce our cardboard disposal expenses
- An enclosed pickup counter to improve security and safety



WORK IN PROGRESS PICTURES





EDMONTON DC GRAND OPENING & OPEN HOUSE EVENT



A new BESTBUY sign now hangs outside the Edmonton DC.

Pictured L to R (back): Chris Uren, Scott Manz, Brad Nahorney
Pic. L to R (middle): Don Harvey, Claudio Sceppacerqua, Christine Gushue & Mike Mumo
Pictured L to R (front): Jeff VandeSande, Dale Devlin & Calvin Algeo

On June 17th, our Edmonton DC hosted an Open House and Official Grand Opening Event; the enhanced improvements were appreciated by all. Now with the Edmonton DC expansion finally complete, it was time to showcase the positive changes to invited Western Canada Shareholders, suppliers and open warehouse account customers in the greater Edmonton area. Calvin Algeo and his team did a wonderful job with the preparations and the Event was well attended.

Chairman Dale and several of our Board members were present to acknowledge this milestone celebration.

The Edmonton facility adds a new dimension to the Bestbuy organization – encouraging increased buying power, improving our access to additional lines with the ability to better service and more efficiently ship to Western Canada Shareholders.





BESTBUY SHAREHOLDER PICTURES



On July 19, 2014, **Fat Guys Auto Parts** (Thunder Bay, ON) held their 3rd annual car show!



Pictured left are Shareholders Doug Wilson and Angela Cadorin on-site at their spacious parking lot. On-hand were collector cars, street rods, antiques, customs, and special interest vehicles for everyone in the community to enjoy.

The 2014 Canadian Nascar series has begun and Bestbuy Shareholder **Distribution Pièces D'Autos Rive-Sud** is proud to be a major sponsor of the DionViensRacing team! Pictured is the Bestbuy logo prominently featured on driver's **Simon Dion-Viens** vehicle.



Pièces d'auto **RIVE SUD**

Pictured on the right hand side in black shirts are Simon Dion-Viens (left) & Bestbuy Shareholder Clement Samson (right).

Please forward your celebration or event pictures to share in future editions of the Bestbuy Newsletter.



BESTBUY SHAREHOLDER PICTURES

1000+ PARTICIPATE IN YOUNG AUTO PROFESSIONALS 2014 TRADE SHOW!



**THE YOUNG
AUTOMOTIVE
PROFESSIONALS**

"OUR NUMBER ONE ASSET IS OUR PEOPLE"

On Thursday, May 29th, 2014, Bestbuy Shareholder **The Young Automotive Professionals** hosted their popular Trade Show in Port Colborne's new VALE Health and Wellness Centre.

The show successfully brought together auto parts suppliers, tool and equipment companies and end users in the Niagara Region of Southern Ontario in a setting that was highly professional. The event provided excellent opportunities for learning and professional growth.



The spacious VALE Centre provided room for expansive trade show displays and for the actual installation of some full size shop equipment (hoists, tire changers and mounting machines, etc.). Electronic diagnostic equipment as well as complete new product lines were available for visitor education and discussion.

Special guest Ryan Evans of TV's hit show "Counting Cars" (History Channel) was on-site signing posters for guests which added to the excitement. Mr. Evans travelled from Las Vegas where he works as the custom air brush paint artist for the prestigious "Counts' Customs Auto Shop." He even demonstrated his painting skills during the show.

The Young's Trade Show more than fulfilled the expectations of guests, exhibitors and Bestbuy Shareholders Claudio Sceppacerqua pictured left of the full motion robot and John Grandilli pictured right.



Please forward your celebration or event pictures to share in future editions of the Bestbuy Newsletter.



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BESTBUY'S Quality AUTOMOTIVE Products™



Bestbuy continues to expand our **Quality AUTOMOTIVE Products™** line. Pictured are some of the latest products you can order from the Bestbuy distribution centres to help bolster your profit margins.

We are proud of the excellent standards we adhere to when finalizing all **Quality AUTOMOTIVE Products™** - OEM specs and packaging.

Batteries	EXIDE DropShip
Brake Cables	ABQ - available both distribution centres
Brake Cleaner	CRC - available both distribution centres
Brake Pads & Shoes	PRM - available both distribution centres
Brake Rotors & Drums	YEN - available both distribution centres
Chassis Parts	XCP - available both distribution centres
CV Boots	MEQ - available both distribution centres
Engine Management	OEM - available both distribution centres
Filters	GKP - available both distribution centres
Oil • Air • Fuel • Cabin Air • Transmission	
Hub Bearings	MEH - available both distribution centres
Ignition Wires	MWS - available both distribution centres
Oils & Greases	IRQ - available both distribution centres
PBE Products	DOM/PLA - available both distribution centres
Strut Mounts	MES - available both distribution centres



NEW to BESTBUY *Did you know?*

DC LINES

DENSO O2 Sensors (DIO) are now available in both distribution centres.

Goodyear Air Springs - Bags (ASP) are now available in the Edmonton DC.

Inventory will be in Mississauga as soon as our building expansion makes the room available.

Great Plains Industry (GPI) – Transfer Pumps are now available in both distribution centres.

